Day 3 Morning: Logistics, Funding and Export Plans

9:00am – 12:00pm, January 14, 2026

8:30 am	Arrivals, Coffee and Snacks	
9:00 am	Welcome and Recap	
9:10 am	Presentation	Keys to a Successful Logistics Strategy (Building Capacity & Supply Chain Management for Canadian Businesses) InXpress - **Robert Daigle**
9:35 am	Q&A	InXpress to answer questions related to their presentations
9:45 am	Workshop	Process and Logistics Lead Facilitator – Dave Archer
10:30 am	Break	
10:40 am	Presentation & Quiz	Financial Considerations **RBC - Paul Malcolm**
11:00 am	Presentation & Quiz	Capital Markets RBC – Krista **McCombe**
11:20 am	Presentation	Trade Finance RBC
11:35 am	Q&A	RBC Team
11:45 am	Workshop	Trade Finance Workshop Lead Facilitator – Dave Archer
12:15 pm	Lunch	Catered

Day 3 Afternoon: Negotiation & Business Optimization

1:00pm – 4:00pm, January 14, 2026

1:00 pm	Presentation	Optimizing your business processes **Symplicity – Matt Symes**
1:20 pm	Q&A	**Symplicity** will answer questions related to their presentation.
1:30 pm	Presentation	Approaching New Potential Prospects **Lead Facilitator – Dave Archer**
1:45 pm	Presentation	Managing International Distribution Channels **Lead Facilitator – Dave Archer**
2:15 pm	Break	
2:25 pm	Workshop	Negotiation **Lead Facilitator – Dave Archer**
4:00 pm	Closing	Closing remarks and next steps **Lead Facilitator – Dave Archer** **Invest NS**
	End of Day 3	